

# NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 44 held on Monday 6<sup>th</sup> March, 2023

**CTC LEAF:** 20,505 packages of Current Season & 78 packages of New Season teas on offer met with a fairly strong demand.

**BROKENS/FANNINGS:** There was a strong demand for all varieties on offer with prices for quite a few Invoices advancing following competition. However, there were some withdrawals. BLF teas witnessed better interest and were mostly firm.

**CTC DUST:** 4,512 packages of Current Season & 20 packages of New Season teas on offer met with a good demand at slightly dearer rates. There were few

withdrawals in this sale. Loose tea buyers were active whilst Blenders operated on a few Medium Dusts.

**COMMENTS:** This was the pen-ultimate sale of the season where the quality was mostly of end of season variety. There was a stronger demand where buyers, particularly Loose tea section of the market lent a greater support. As a result, quite a few teas tended dearer.

### NEW SEASON 2023/2024

A few lines of New Season teas sold well following competition.

**Our catalogue: (Sale 44) Avg: Tk 146.95, Sold 80.3 % & (Sale 43) Avg: Tk 161.67, sold 70.9%.**

### Quotations – This Week – (In Taka)

| Brokens | This Week   | Last Week | Fannings | This week   | Last Week | Dust | This week | Last Week |
|---------|-------------|-----------|----------|-------------|-----------|------|-----------|-----------|
| Large   | NQTA        | NQTA      | Best     | 230-260 nom | 210-240   | PD   | 105-185   | 94-240    |
| Medium  | 150-170 nom | 150-170   | Good     | 160-180     | 170-190   | RD   | 94-247    | 100-261   |
| Small   | 150-180 nom | 155-185   | Medium   | 120-140     | 125-145   | D    | 95-239    | 125-273   |
| Plain   | 95-115      | 80-110    | Plain    | 95-115      | 80-110    | CD   | 120-230   | 122-304   |
| BLF     | 115-150     | 120-155   | BLF      | 115-150     | 120-155   | BLF  | 132-145   | 132-138   |

Exchange Rates 6<sup>th</sup> March, 2023 Sterling Pound: Tk. 125.0644 dollar: Tk. 104.0000

### Top Prices – This Week

| Category – CTC     | Garden     | Grade   | Package | Price | Buyer(s)         |
|--------------------|------------|---------|---------|-------|------------------|
| Brokens            | Ghazipore  | GBOP    | 20      | 294/- | Sharif           |
| Fannings           | Ghazipore  | OF      | 30      | 260/- | Ispahani         |
| Clonal Brokens     | Neptune    | GBOP    | 20      | 233/- | Ispahani         |
| Clonal Fannings    | Kedarpur   | PF(BT1) | 10      | 275/- | Ispahani         |
| PD/RD (Incl Clone) | * Madhupur | RD(BT1) | 10      | 247/- | Ankur            |
| D (Incl Clone)     | Ghazipore  | D       | 20      | 250/- | Ispahani/Al-Amin |
| CD (Incl Clone)    | Ghazipore  | CD      | 10      | 252/- | Shawon           |

\* Above price(s) realised in our catalogue

### New Season 2023/2024

### Top Prices – This Week

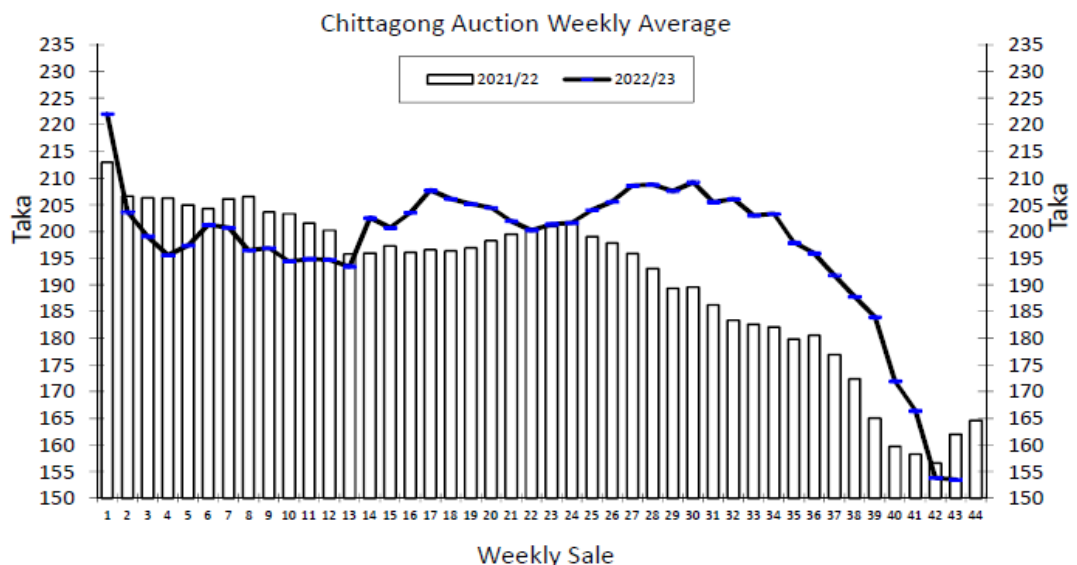
| Category – CTC | Garden     | Grade | Package | Price | Buyer(s) |
|----------------|------------|-------|---------|-------|----------|
| Brokens        | * Balisera | BOP   | 7       | 309/- | LC       |
| DUST           | * Balisera | RD    | 5       | 340/- | LC       |
| D              | * Balisera | D     | 2       | 380/- | LC       |

\* Above price(s) realised in our catalogue

### Offerings

| Type  | This Sale ( Sale 44 ) |           |                |         | Next Sale ( Sale 45 ) |        |                |        |
|-------|-----------------------|-----------|----------------|---------|-----------------------|--------|----------------|--------|
|       | Season 2022-23        |           | Season 2021-22 |         | Season 2022-23        |        | Season 2021-22 |        |
|       | Packages              | Qty/Kg    | Packages       | Qty/Kg  | Packages              | Qty/Kg | Packages       | Qty/Kg |
| Leaf  | 20,583                | 1,046,852 | 10,449         | 571,560 | -                     | -      | No Sale        |        |
| Dust  | 4,532                 | 223,003   | 3,097          | 169,406 | -                     | -      |                |        |
| Total | 25,115                | 1,269,855 | 13,546         | 740,966 | -                     | -      |                |        |

Chittagong Auction Average: Sale 43  
Season 2022/23: Tk. 153.53 & Season 2021/22: Tk. 162.00



Chittagong Auction Statistics - Sale: 43

Updated on: 06 March 2023

| Category   | For the Sale   |        |                |        |                |        | Up-to-Date Sale |              |                |          |                      |          |
|------------|----------------|--------|----------------|--------|----------------|--------|-----------------|--------------|----------------|----------|----------------------|----------|
|            | Season 2021/22 |        | Season 2022/23 |        | Season 2021/22 |        | Season 2022/23  |              | Season 2021/22 |          | (+/-) Season 2021/22 |          |
|            | Qty. (Kg)      | Taka   | Qty. (Kg)      | Taka   | Qty. (Kg)      | (%)    | Taka            | Qty. (Kg)    | (%)            | Taka     | Qty. (Kg)            | Taka     |
| CTC LEAF   | 565,878.5      | 156.94 | 1,109,622.0    | 150.17 | 69,631,996.6   | 78.6%  | 187.51          | 67,306,719.9 | 79.0%          | 192.62   | -2,325,276.7         | 5.11     |
| CTC DUST   | 179,024.0      | 177.99 | 253,751.6      | 168.21 | 18,611,302.9   | 21.0%  | 208.33          | 17,780,037.4 | 20.9%          | 218.22   | -831,265.4           | 9.89     |
| Sub-Total  | 744,902.5      | 162.00 | 1,363,373.6    | 153.53 | 88,243,299.5   | 99.7%  | 191.90          | 85,086,757.3 | 99.9%          | 197.97   | -3,156,542.2         | 6.07     |
| Orthodox   | 0.0            | 0.00   | 0.0            | 0.00   | 26,227.0       | 0.0%   | 104.83          | 0.0          | 0.0%           | 0.00     | -26,227.0            | -104.83  |
| Total      | 744,902.5      | 162.00 | 1,363,373.6    | 153.53 | 88,269,526.5   | 99.7%  | 191.88          | 85,086,757.3 | 99.9%          | 197.97   | -3,182,769.1         | 6.09     |
| Green Tea  | 0.0            | 0.00   | 30.0           | 758.33 | 10,980.4       | 0.0%   | 511.01          | 36,386.0     | 0.0%           | 560.79   | 25,405.6             | 49.78    |
| Oolong Tea | 0.0            | 0.00   | 0.0            | 0.00   | 0.0            | 0.0%   | 0.00            | 49.0         | 0.0%           | 1,636.73 | 49.0                 | 1,636.73 |
| Yellow Tea | 0.0            | 0.00   | 0.0            | 0.00   | 20.0           | 0.0%   | 1,400.00        | 28.0         | 0.0%           | 1,552.68 | 8.0                  | 152.68   |
| Total      | 744,902.5      | 162.00 | 1,363,403.6    | 153.54 | 88,280,526.9   | 99.7%  | 191.92          | 85,123,220.3 | 99.9%          | 198.13   | -3,157,306.6         | 6.21     |
| Other (s)  | 7,032.9        | 410.76 | 1,782.7        | 226.79 | 262,372.3      | 0.3%   | 170.27          | 46,081.7     | 0.1%           | 132.64   | -216,290.6           | -37.63   |
| G.Total    | 751,935.4      | 164.33 | 1,365,186.3    | 153.64 | 88,542,899.2   | 100.0% | 191.85          | 85,169,302.0 | 100%           | 198.09   | -3,373,597.2         | 6.24     |

Buyer Purchase Analysis

| Buyer       | For the Sale   |        |                |        |                |         | Up-to-Date Sale |              |                |        |                      |        |
|-------------|----------------|--------|----------------|--------|----------------|---------|-----------------|--------------|----------------|--------|----------------------|--------|
|             | Season 2021/22 |        | Season 2022/23 |        | Season 2021/22 |         | Season 2022/23  |              | Season 2021/22 |        | (+/-) Season 2021/22 |        |
|             | Qty. (Kg)      | Taka   | Qty. (Kg)      | Taka   | Qty. (Kg)      | (%)     | Taka            | Qty. (Kg)    | (%)            | Taka   | Qty. (Kg)            | Taka   |
| Export      | 0.0            | 0.00   | 0.0            | 0.00   | 29,911.8       | 0.03%   | 199.93          | 90,188.8     | 0.11%          | 134.10 | 60,277.0             | -65.83 |
| Internal    | 751,935.4      | 164.33 | 1,365,186.3    | 153.64 | 88,512,987.4   | 99.97%  | 191.85          | 85,079,113.2 | 99.89%         | 198.16 | -3,433,874.2         | 6.31   |
| Grand Total | 751,935.4      | 164.33 | 1,365,186.3    | 153.64 | 88,542,899.2   | 100.00% | 191.85          | 85,169,302.0 | 100.0%         | 198.09 | -3,373,597.2         | 6.24   |

Crop of Major Tea Producing & Exporting Countries

| Country      | Month    | For the Month |       |            | Up-to-Date |        |            |        |            |
|--------------|----------|---------------|-------|------------|------------|--------|------------|--------|------------|
|              |          | 2021          | 2022  | (+/-) 2022 | 2021       | 2022   | (+/-) 2022 |        |            |
| Bangladesh * | January  | 0.029         | 0.051 | 0.036      | -0.014     | 0.029  | 0.051      | 0.036  | -0.014     |
| Country      | Month    | 2020          | 2021  | 2022       | (+/-) 2021 | 2020   | 2021       | 2022   | (+/-) 2021 |
| Bangladesh * | December | 6.96          | 6.93  | 7.78       | 0.85       | 86.39  | 96.51      | 93.83  | -2.68      |
| Sri Lanka    | December | 28.5          | 20.5  | 19.5       | -1.0       | 278.4  | 299.5      | 251.5  | -48.0      |
| North India  | December | 53.6          | 50.8  | 48.0       | -2.8       | 1035.5 | 1108.0     | 1110.4 | 2.4        |
| South India  | December | 20.5          | 15.0  | 14.4       | -0.6       | 222.0  | 235.0      | 230.1  | -4.9       |
| All India    | December | 74.1          | 65.8  | 62.4       | -3.4       | 1257.5 | 1343.0     | 1340.5 | -2.5       |
| Kenya        | November | 46.6          | 50.7  | 49.2       | -1.5       | 515.1  | 485.3      | 478.0  | -7.3       |

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

OTHER MARKETS

**COONOOR SALE 09- 6<sup>TH</sup> MARCH, 2023**

DEMAND: - Good general demand. MARKET: - The total CTC leaf teas sold this week was 70.53% (528633.86kgs) of the total offering of 749536.79Kgs. The best liquoring teas continued to sell at irregular price levels with select few invoices fetching handsome gains, however in general the prices declined in comparison to last. Good and better medium category all sorts sold irregular and easier more so in larger Broken grades. Medium & Plainer category teas eased by Rupees 2/3. BUYING PATTERN: - The major blenders were fairly active and bought around 40.22% of the total CTC sold. The regional buyers were selective on the range of teas. Exporters continued to be choosy on the range of teas on offer.

| CTC Leaf(USC/KG) | Best    | Good    | Better Medium | Medium  | Plain   |
|------------------|---------|---------|---------------|---------|---------|
| Larger Brokens   | 181-246 | 134-160 | 131-133       | 125-130 | 111-123 |
| Medium Brokens   | 171-303 | 145-163 | 142-144       | 131-141 | 120-130 |
| Smaller Brokens  | 159-367 | 145-150 | 143-144       | 136-142 | 128-134 |
| Fannings         | 182-287 | 147-159 | 143-145       | 137-142 | 126-136 |

**MOMBASA SLE 09- 27<sup>TH</sup> /28<sup>TH</sup> FEBRUARY, 2023**

There was good general demand for the 228,420 packages (15,363,471.00 kilos) available in the market; 32.19% were unsold

| CTC QUOTATIONS       | BP1 – USC | PF1 – USC | PD – USC  | D1 – USC  |
|----------------------|-----------|-----------|-----------|-----------|
| Best                 | 255 – 332 | 280 – 364 | 270 – 302 | 270 – 300 |
| Good                 | 255 – 282 | 262 – 304 | 270 – 290 | 270 – 277 |
| Good Medium          | 255 – 275 | 262 – 298 | 270 – 276 | 270 – 280 |
| Medium (KTDA)        | 250 – 283 | 244 – 288 | 258 – 266 | 245 – 266 |
| Medium (Plantations) | 160 – 248 | 170 – 250 | 240 – 276 | 132 – 254 |
| Lower Medium         | 116 – 232 | 126 – 226 | 136 – 262 | 121 – 230 |
| Plainer              | 104 – 186 | 100 – 172 | 102 – 196 | 106 – 172 |

KOLKATA/SILIGURI : Reports not received this week.